#### DEPARTMENT OF REAL ESTATE

PO Box 187000 Sacramento, CA 95818-7000 916 227-0770



March 5, 2009

Steven C. Vondran, Attorney 620 Newport Center Drive Suite 1100 Newport Beach, CA 92660

Re: Advance Fee Agreement

This letter will acknowledge our receipt of your advance fee agreement and accounting format you submitted on behalf of American Home Services Inc on March 5, 2009.

The Department has no objection to the broker's use of the advance fee agreement and accounting format as submitted.

Please note that any changes to the agreement or the accounting format must be submitted to the Department for review before it is used. Any promotional materials that the broker may subsequently wish to use will require our prior review, as well. This includes press releases and announcements related to the broker's advance fee activities.

This letter does not constitute, nor may the broker make any representation that the Department of Real Estate has endorsed or approved any aspect of the broker's business activities.

Sincerely,

Sylvia I. Yrigollen Senior Deputy Commissioner Advance Fee Review Section



# LOAN MODIFICATION SERVICE

# **CLIENT ADVANCE FEE AGREEMENT**

#### I. Introduction

American Home Services Inc., DBA Community Home Savers ("Broker") is a Company duly licensed in the State of California as referenced by Broker license # 01817516. The Designated Officer is David Jacobson, ID # 00968084. This is an advance fee agreement to perform loan modification services.

## II. Advance Fee Requested

Jacobson, and	the Homeowner/Borrower(s) (hereinafter
"Principal") beginning this day of _	month 200, (Hereinafter "Star
Date") in regard to the following loan(s):	
FIRSTMORTGAGE	
Lender:	Loan#:
Lender Address:	
SECOND MORTGAGE	
Lender:	Loan#:
Lender Address:	
THIRD MORTAGE	
Lender:	_ Loan#:
Lender Address	

Upon execution of this agreement by both Broker and Principal, Broker shall insert the date of the execution of this agreement as the "Start Date" in the Services to be Completed section (Section IV) referenced below. Broker shall also insert the date upon which each service specified below will be completed. The Failure by broker to complete any action within the stated deadline provided means that broker is not entitled to earn the fee associated with that activity.

In performing valuable and specified loan modification services on your behalf, Broker seeks to collect, and hereby requests an up-front or advance fee in the amount of \$2,995 (TWO THOUSAND NINE HUNDRED AND NINETY FIVE DOLLARS).

These funds shall be due and payable to Broker on or before \_\_\_\_\_\_\_. (No later than 5 days after the Execution of this Agreement).

Payment shall be in the form of cash, check, money-order or any other form of payment acceptable to Broker. All sums of money collected hereunder shall be collected by Broker and broker shall immediately place such funds in Broker's Trust Account which is further identified below.

All fees collected by Broker shall not be deemed "earned" until and unless; (1) the services (specified below) are properly performed by Broker, (2) such services are performed within the stated time frames as designated below, and (3) until such time as a verified accounting is made to Principal.

REFUNDS/CANCELLATION: The advance fee collected by Broker is refundable at any time upon written request by Principal to cancel this agreement to the extent such fees are not earned. Such written request to Cancel this agreement and seek a refund shall be made to Broker's address listed on the bottom of this Advance Fee Agreement. Broker is entitled to retain any earned fees designated below for services actually performed or rendered on your behalf which were properly performed within the stated time frames. ACCORDINGLY, THIS AGREEMENT MAY BE CANCELLED OR RESCINDED BY YOU AT ANY TIME BY WRITTEN REQUEST AS SET FORTH HEREIN.

In addition, where Broker fails to perform any or all of the specified services as set forth below, or fails to perform such services within the required timeframes, Principal is entitled to a full refund of any and all fees not earned by Broker. Such refund shall be made by Broker to Principal within 5 business days to Principals address on file with Broker.

## **MANDATOR DISCLOSURES**

NOTICE: The amount or rate of fees specified in this agreement for services is not fixed by California law. Fees are set by each broker individually and are subject to negotiation between the client (Principal) and the broker.

NOTICE: California Civil Code Section 2945.5 prohibits any real estate licensee from claiming, demanding, charging, collecting, or receiving any compensation from a person whose residence is in foreclosure until all of the promised services have been fully performed and completed. DO NOT SIGN THIS AGREEMENT IF A NOTICE OF DEFAULTHASBEENRECORDEDAGAINSTTHEPROPERTY.

Initials Initials

CLIENT (PRINCIPAL/PROPERTY OWNER) CERTIFIES THAT A NOTICE OF DEFAULT HAS NOT BEEN RECORDED AGAINST THE PROPERTY,

Initials Initials

#### III. Client Trust Account

Broker's Trust Account is Identified as:

Wells Fargo, 2101 S. Atlantic Blvd. Monterey Park, CA 91754 Phone (323) 722-8413 Trust Account #929-652-3864

All funds advanced by you, and collected by Broker as set forth above, shall be immediately placed in Broker's Trust Account until such time as Broker may perform the specified loan modification services described in detail below.

Upon full performance of such services as described in **Section IV** below, and following the tendering of a proper verified accounting to Principal as required by California Business and Professions Code Section 10146, Broker shall be entitled to withdraw funds in the amount set forth below for the service(s) actually performed. In that event, the designated fee relating to the specified service shall be deemed earned.

Broker shall make a verified accounting to Principal at the end of each calendar quarter and at the completion of the contract.

In the event Broker does not perform each of the Services listed below, Broker shall refund to you any and all amounts not earned by Broker.

# IV. Services to be Performed / Earned Fees/Completion Dates

Service to be Performed*	Estimated Fee for Service (Earned upon Full Completion and Verified Accounting)	Service Completion Deadline
(1) Initial Client Consultation / Discussion of services /	No Charge	Execution of Contract triggers "start date"
Signing of Advance Fee Agreement / Open File		Broker Insert Start Date
(2) Send Document Request to Principal / Authorization to	\$45.00	To be completed by:
Represent		Broker Insert Completion Date
		(no later than 15 days after "start date")
(3) Receive Documents from Principal. Copy, Assemble and Review/Analyze	\$145.00	To be completed by:
		Broker Insert Completion Date
		(no later than 15 days after "start date")
(4) Create Client Financial Analysis (Debt to Income / Budget / Profit and Loss Statement)	\$295.00	To be completed by:
		Broker Insert Completion Date
		(no later than 15 days after "start date")
(5) Create Proposed Loan Modification for Lender Review	\$50.00	To be completed by:
		Broker Insert Completion Date
		(no later than 15 days after "start date")

(6) Advise on Hardship Letter, Collect & Review	\$65.00	To be completed by:  Broker Insert
		Completion Date  (no later than 15 days after "start date")
(7) Research Property Comps & Prepare and Submit Broker Opinion of Value (BPO) / Submit Foreclosure Cost / Benefit Analysis	\$325.00	To be completed by:  Broker Insert Completion Date  (no later than 15 days after "start date")
(8) Initiate Contact with Lender(s); Fax/Mail Representation Letter & Obtain Appropriate Lender Documentation; Create Lender Contact /Log Sheet	\$275.00	Broker Insert Completion Date  (no later than 20 days after "start date")
(9) Pursue Ongoing Negotiation and Communications with Lender(s) and Principal as needed in an attempt to secure loan modification(s).	\$650.00	Broker Insert Completion Date  (no later than 120 days after "start date")
(10) Coordinate & Receive Final Loan Modification Documents from Lender(s). Review for accuracy and submit to Principal for Signature. Finalize transaction. Close File	\$150.00	Broker Insert Completion Date  (no later than 120 days after "start date")
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(11) Successful Transaction Fee (As discussed in Section VI	\$995.00	To be completed by:
below).		Broker Insert Completion Date
		(no later than 120 days after "start date")

## Total Advance Fee Requested: \$2,995.00

NOTE: All letters include postage, assembly time and appropriate cover letters. All document scanning and filing is included. All phone calls include hold time, negotiation-time and log-sheet entry time. Fax preparation fees and fax cover-sheet time is also included as necessary.

#### V. Refund / Right to Cancel

As discussed above, Principal may request, at any time, return of any and all unused/unearned funds at any time by making a <u>writtenrequest</u> to Broker at the address listed on this Advance Fee Agreement. Broker shall immediately return all unearned funds to Principal within 5 business days. This agreement may be cancelled or rescinded at any time as described above.

#### VI. Successful Transaction Closing Fee

Principal agrees that in the event Broker is successful in obtaining any modification to the existing note(s) for any loan(s) on behalf of Principal, including the 1<sup>st</sup> mortgage, 2<sup>nd</sup> mortgage and/or the 3<sup>rd</sup> mortgage, in a manner that allows Principal to keep their home and avoid foreclosure, Broker shall be entitled to a "successful transaction closing fee" in the amount of \$995.00 (NINE HUNDRED AND NINETY FIVE DOLLARS). Such fee is due to broker within one day of Client signing the final loan modification Agreement.

By executing the agreement below, Principal hereby agrees that Broker has earned such fee at the time Broker Secures the appropriate loan modification as described in this section. IN THE EVENT BROKER IS NOT SUCCESSFULINOBTAINING A LOAN MODIFICATION(S) THAT ALLOWS PRINCIPAL TO AVOID FORECLOSURE, OR ON TERMS AND CONDITIONS THAT ARE OTHERWISE SATISFACTORY TO PRINCIPAL, BROKER RELEASES PRINCIPAL FROM ANY OBLIGATION TO PAY THE SUCCESSFUL TRANSACTION CLOSING FEE UNDER THIS SECTION.

## VII. Parties Agree to Cooperate / Timing

Principal and Broker both understand and agree that a successful loan modification requires the cooperation and communication of both parties. Both parties agree to use

their best efforts in accomplishing the objectives of the representation. Principal agrees to provide accurate information at all times to broker.

Principal also agrees to notify Broker of any receipt of Notice of Default within 24 hours of Principal's receipt of same.

Time is of the essence with respect to the performance of this agreement. Principal agrees to respond to all Broker inquiries and provide all requested information within 48 hours of receiving a request by Broker.

#### VIII. No Guarantees, Promises or Warranties

Principal understands and agrees that there are no guarantees that any lender will agree to any loan modification or that they will agree on a modification on terms and conditions acceptable to Principal. In addition, Broker makes no guarantee that Broker will cure any default and/or that the Principle will avoid foreclosure.

#### IX. Arbitration

the case heard by a new Commercial Arbitration l	v dispute arising under this agreement, each party agrees to have ral arbitrator utilizing the American Arbitration Association Rules. Each party shall bear its own costs in such action and	n's the
	shall be binding. Reasonable Discovery shall be permitted a	ша
Venue shall be in	County (BrokerinsertCounty) California.	
X. Party Signatures / A	, each party indicates and agrees that they agree to each a	and
	nent. If any portion of this contract is deemedunenforceable	
	as shall survive. This contract shall be interpreted according	
	alifornia. This agreement shall be effective upon execution	Бу
Principal and Broker ("St	artDate'').	

Principal Date

Principal Date

David Jacobson, Broker Date

California Department of Real Estate – Real Estate Broker License #01817516

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5350 E. Beverly Blvd., Suite C, Los Angeles, CA 90022 Phone: (888) 490-1444 Fax: (323) 725-7611



# Client ("Principal") Trust Account Adjustment Notification

This Trust Account Adjustment Notification ("verified accounting") is being provided in order to; (a) provide you with an accounting of the advance funds Brokerhas collected; (b) provide you with anaccounting of amountsexpended for services rendered within stated deadlines and; (c) to provide you with an accounting of funds remaining in Broker's Trust account.

Principal(s)Name(s):
Today's Date:
Broker's Trust Account is identified as:
Wells Fargo, 2101 S. Atlantic Blvd. Monterey Park, CA 91754 Phone (323) 722-8413 Trust Account #929-652-3864
Client's First Mortgage
LenderName:
Lender Address:
Loan Account#:
Date Package Submitted to Lender:
Client's Second Mortgage
LenderName:
Lender Address:
Loan Account#:
Date Package Submitted to Lender:
Amount of Advance Fee Originally Deposited with Broker: \$
Date Original Advance Fee Deposited with Broker:

Verified Accounting for Services Rendered

This is a Verified Accounting for Services Rendered from to		
Description of Service Rendered:		
Your account has been debited pursuant	to the Broker-Client Advance Fee Agreement signed on:	
Debit Amount: Total de	ebits to date are:	
Your remaining balance is:	·	
ACCOUNT WITHIN 5 BUSINESS DA	ANSFER THESE FUNDS OUT OF YOUR CLIENT TRUST AYS OF YOUR RECEIPT OF THIS LETTER. IF YOU NS, OR OBJECTIONS, PLEASE MAKE THEM KNOWN LE BY CONTACTING US AT:	
(	(888) 490-1444	
I certify (or declare) under penalty of p is true and correct:	perjury under the laws of the State of California that the foregoing	
(Date and Place)	Broker	

California Department of Real Estate – Real Estate Broker License # 01817516